



City of San Antonio

Agenda Memorandum

Agenda Item Number: 1

Agenda Date: June 13, 2022

In Control: Audit and Accountability Committee

DEPARTMENT: Fire Department

DEPARTMENT HEAD: Charles N. Hood

COUNCIL DISTRICTS IMPACTED: Citywide

SUBJECT:

Pre-Solicitation Briefing for Zoll Equipment Accessories to include a recommended change to the Local Preference Program price preference for low bid procurements.

SUMMARY:

A pre-solicitation briefing on the release of a solicitation for vendors to provide Zoll equipment accessories, on an annual basis, for use in the San Antonio Fire Department to include a recommended change to the Local Preference Program price preference for low bid procurements. This briefing will allow an opportunity for input from Committee members.

BACKGROUND INFORMATION:

The San Antonio Fire Department is seeking vendors to provide Zoll equipment, accessories, on an annual basis, for use by the SAFD during emergency medical responses. SAFD is an “All Hazards” fire department utilizing a fire based EMS system. SAFD responds to over 170,000 medial incidents every year. Multi-functional cardiac defibrillator monitors are carried on essentially every SAFD emergency unit, fire engines and trucks. The Zoll medical supplies and accessories are used with the department’s 12-lead defibrillators, 3-lead defibrillators, ResQCPR Pumps and portable ventilators. A solicitation is being recommended to be issued to procure Zoll accessories available through distributorships or third parties for this Zoll equipment.

On June 3, 2022, a pre-solicitation briefing for the release of two separate solicitations for the procurement of Zoll proprietary equipment and a separate solicitation for the Zoll accessories, was presented to the Audit and Accountability Committee. At this briefing, the Committee recommended to proceed with the procurement of the Zoll proprietary equipment but for the City to reconsider the solicitation method for the procurement of the accessories and the application of the Local Preference Program (LPP). This pre-solicitation briefing will provide an overview of the local preference program, as well as the recommended solicitation method, estimated contract value, projected timeline, type and quantity of accessories, and SBEDA Program requirements for this solicitation.

Zoll medical defibrillators equipment includes X Series Monitors and the associated service plans including charging systems, and portable ventilators associated service plan and AED Pro and related battery pack, and ResQCPR. Zoll accessories, available through third parties or distributorships, will be competitively bid out to promote fair and open competition. These accessories include items such as blood pressure cuffs, carrying cases, cables, power adaptors and cords.

The City's Local Preference Ordinance became effective on May 1, 2013. The purpose of the Program is to use the City's spending powers to promote fiscal responsibility and maximize the amount of resident tax dollars that remain in the local economy for the benefit of its citizens by utilizing all available legal opportunities to contract with city businesses. It applies to businesses located within San Antonio city limits. With respect to low bid contracts, the Program provides up to a 3% price preference for low bid procurements and preference points for certain discretionary contracts. State allows up to a 5% price preference for certain low bid procurements. Staff is recommending an increase to the City's Local Preference Program price preference up to the maximum of 5% allowed under State law.

To provide additional time for discussion and consideration by City Council of the recommended changes to the Local Preference Program price preference, it is recommended that the current Equipment and Accessories contracts with Zoll and Medwheels for six months.

ISSUE:

For briefing purposes only

ALTERNATIVES:

For briefing purposes only

FISCAL IMPACT:

For briefing purposes only

RECOMMENDATION:

For briefing purposes only